



Our company is growing. For this we need your support and make you an unbeatable offer: For our location in USA (Atlanta) we are looking for a

Business Development Manager for the pharmaceutical sector (m/w)

ViscoTec makes dosing systems and dosing components for semi-automatic and fully automatic production lines and assembly processes. We want to offer our customers precise, reliable, fast and sophisticated technology and view ourselves as belonging to the premium market segment. To this end, we continuously improve our products, bring new ideas to the market and place the utmost importance on quality and service.

RESPONSIBILITIES:

- Performing all required sales activities for our pharmaceutical products
- Increase brand awareness (Building a network by participating in fairs, congresses, etc.)
- Secure new opportunities in mainly pharmaceutical industry
- Processing on the customer requirements regarding product and documentation
- Support for product managers and know How transfer to the Headquarter in Germany
- Market research, recognise new trends

JOB REQUIREMENTS:

- A technical degree would be highly regarded or equivalent education desirable
- At least 3-5 years of professional experience in active sales
- Knowledge and skills of legal requirements for pharmaceutical production
- Responsible and independent work-ethic with confident appearance
- High willingness to travel
- Strong communication abilities
- Structured and independent way of working

OUR OFFER TO YOU:

- Our Headquarter is located in Atlanta but it is also possible to work at home
- We pay excellent salaries

We are looking forward to your application:

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